## Underwriting Criteria

Select Preferred Guidelines
*Proposed Insureds Through Age 70*

| Nicotine | No nicotine use for the past 5 years (urine nicotine negative) <br> Will allow up to 6 celebratory cigars over the past 12 months if <br> usage is admitted on the application and/or medical examinatior <br> and the current urine specimen is negative for nicotine. |
| :--- | :--- |
| Driving | Not available if two or more moving violations in the last three <br> years or any DUl or reckless driving in the last five years. |
| Family | No history of or death from cancer*, heart disease, or any <br> cardiac-related condition, of either natural parent or sibling prior <br> to age 60. Waived if the applicant is actual age 60 or older <br> unless both natural parents died from one of the same preceding <br> impairments prior to age 60. <br> *Family history cancers are limited to those types that clearly <br> demonstrate a genetic predisposition, i.e. breast, colon, prostate, |
| ovarian, melanoma, lung cancer. |  |


| Height/Weight |  | Height/Weight |  | Height/Weight |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $4-7$ | $12 C$ | $5-5$ | 168 | $6-3$ | 224 |
| $4-8$ | 125 | $5-6$ | 179 | $6-4$ | 730 |
| $4-9$ | 129 | $5-7$ | 179 | $6-5$ | 236 |
| $4-10$ | 134 | $5-8$ | 184 | $6-6$ | 242 |
| $4-1$ | 139 | $5-9$ | 190 | $6-7$ | 249 |
| $5-0$ | 143 | $5-10$ | 195 | $6-8$ | 255 |
| $5-1$ | 148 | $5-1$. | 201 | $6-9$ | 261 |
| $5-2$ | 153 | $6-0$ | 206 | $6-1 C$ | 268 |
| $5-3$ | 158 | $6-1$ | 212 | $6-1$. | 274 |
| $5-4$ | 163 | $6-2$ | 218 |  |  |

Preferred Guidelines
*Proposed Insureds Through Age 70*

| Nicotine | No nicotine use of any kind during the last 24 months (urine <br> specimene negative). Will allow up to 12 celebratory cigars over <br> the past 12 months if usage is admitted on the application and/or <br> medical examination and the current urine specimen is negative <br> for nicotine. |
| :--- | :--- |
| Driving | Not available with three or more moving violations in the <br> last three years or any DUl or reckless driving in the last <br> five years. |
| Family | No death from cancer*, heart disease, or any cardiac-related <br> condition, of either natural parent or sibling prior to age 60. Waived <br> if the applicant is actual age 60 or older unless both natural parents <br> died from one of the same preceding impairments prior to age 60. <br> *Family history cancers are limited to those types that clearly <br> demonstrate a genetic predisposition, i.e. breast, colon, prostate, <br> ovarian, melanoma, lung cancer. |
| Bastory | Standard risk medically and no ratable occupational hazard. <br> No other adverse underwriting considerations per underwriting <br> judgment, to include; cancer, heart disease, stroke, diabetes, <br> or alcohol/substance abuse. |
| Insurability | Average from current medical exam and history readings within <br> the last year do not exceed 140/90 through age 60 or 150/90 for <br> ages 61-70. Treated blood pressure must have been controlled <br> for one year with favorable APS readings throughout the year. |
| Blood | Total Cholesterol not greater than 275 including treated cholesterol <br> and Cholesterol/HDL Ratio is 5.5 or less. |
| Pressure | No hazardous sports or avocations, such as hang gliding, ballooning, <br> motorized racing, parachuting, or SCUBA diving within the last <br> three years. Recreational SCUBA diving up to depths of 75 feet is <br> acceptable. Exclusions will be permitted for qualification, where <br> jurisdiction approved. |
| Cholesterol |  |


| Height/Weight |  | Height/Weight |  | Height/Weight |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $4-7$ | 129 | $5-5$ | 180 | $6-3$ | 240 |
| $4-8$ | 134 | $5-6$ | 186 | $6-4$ | 246 |
| $4-9$ | 139 | $5-7$ | 192 | $6-5$ | 253 |
| $4-10$ | 144 | $5-8$ | 197 | $6-6$ | 260 |
| $4-11$ | 149 | $5-9$ | 203 | $6-7$ | 266 |
| $5-0$ | 154 | $5-10$ | 209 | $6-8$ | 273 |
| $5-1$ | 159 | $5-11$ | 215 | $6-9$ | 280 |
| $5-2$ | 164 | $6-0$ | 221 | $6-10$ | 287 |
| $5-3$ | 169 | $6-1$ | 227 | $6-11$ | 294 |
| $5-4$ | 175 | $6-2$ | 234 |  |  |

## Underwriting Criteria

## Select Preferred Guidelines

*Proposed Insureds Over Age 70*

| Nicotine |  | No nicotine for 5 years (urine negative). Will allow up to 6 celebratory cigars over the past 12 months if usage is admitted on the application and/or medical examination and the current urine specimen is negative for nicotine. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Driving |  | Not available if two or more moving violations in the last three years or if any DUI or reckless driving in the last five years. |  |  |  |
| Basic Insurability | Must have regular, preventive medical care and no other adverse underwriting considerations per underwriting judgment, to include; cancer, heart disease, stroke, diabetes, or alcohol/ substance abuse. |  |  |  |  |
| Blood <br> Pressure | Average from exam and readings within the last year may not exceed 150/90. Treated blood pressure must have been controlled for one year with favorable APS readings throughout the year. |  |  |  |  |
| Cholestero | Total Cholesterol may not be lower than 130 untreated and may not exceeen 275 with or without treatment. Cholesterol/HDL Ratio may not exceed 4.5. |  |  |  |  |
| Aviation | Exclusions will be permitted for qualification, where jurisdictior approved. |  |  |  |  |
| Residence | Citizen of U.S. (including Puerto Rico) or Canada or proof of permanent residence. |  |  |  |  |
| Build | Weight in pounds may not be less than the minimum or exceed the maximum, based on the chart below: |  |  |  |  |
| Height | Min | n Max | Height | Min | Max |
| 4-7 | 95 | -129 | 5-10 | 153 | 209 |
| 4-8 | 98 | - 134 | 5-11 | 158 | 215 |
| 4-9 | 102 | 2139 | 6-0 | 162 | 221 |
| 4-10 | 105 | 5 144 | 6-1 | 167 | 227 |
| 4-11 | 109 | 9 149 | 6-2 | 171 | 234 |
| 5-0 | 113 | $3 \quad 154$ | 6-3 | 176 | 240 |
| 5-1 | 116 | 6 - 159 | 6-4 | 181 | 246 |
| 5-2 | 120 | - 164 | 6-5 | 186 | 253 |
| 5-3 | 124 | $4 \quad 169$ | 6-6 | 190 | 260 |
| 5-4 | 128 | 8 - 175 | 6-7 | 195 | 266 |
| 5-5 | 132 | 2 180 | 6-8 | 200 | 273 |
| 5-6 | 136 | 6-186 | 6-9 | 205 | 280 |
| 5-7 | 140 | - 192 | 6-10 | 210 | 287 |
| 5-8 | 145 | 5197 | 6-11 | 216 | 294 |
| 5-9 | 149 | 9 203 |  |  |  |

Preferred Guidelines
*Proposed Insureds Over Age 70*

| Nicotine |  | No nicotine use of any kind during the last 24 months (urine specimen negative). Will allow up to 12 celebratory cigars over the past 12 months if usage is admitted on the application and/or medical examination and the current urine specimen is negative for nicotine. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Driving | Not available if three or more moving violations in the last three years or if any DUI or reckless driving in the last five years. |  |  |  |  |
| Basic Insurability | Must have regular, preventive medical care and no other adverse underwriting considerations per underwriting judgment, to include; cancer, heart disease, stroke, diabetes, or alcohol/ substance abuse. |  |  |  |  |
| Blood <br> Pressure | Average from exam and readings within the last year may not exceed 160/95. Treated blood pressure must have been controlled for one year with favorable APS readings throughout the year. |  |  |  |  |
| Cholesterol | Total Cholesterol may not be lower than 130 untreated and may not exceed 275 with or without treatment. Cholesterol/HDL Ratio may not exceed 5.5. |  |  |  |  |
| Aviation | Exclusions will be permitted for qualification, where jurisdiction approved. |  |  |  |  |
| Residence | Citizen of U.S. (including Puerto Rico) or Canada or proof of permanent residence. |  |  |  |  |
| Build | Weight in pounds may not be less than the minimum or exceed the maximum, based on the chart below: |  |  |  |  |
| Height | Min | n Max | Height | Min | Max |
| 4-7 | 86 | 142 | 5-10 | 139 | 230 |
| 4-8 | 89 | 147 | 5-11 | 143 | 237 |
| 4-9 | 92 | 152 | 6-0 | 147 | 243 |
| 4-10 | 96 | 158 | 6-1 | 152 | 250 |
| 4-11 | 99 | 163 | 6-2 | 156 | 257 |
| 5-0 | 102 | 2169 | 6-3 | 160 | 264 |
| 5-1 | 106 | 6-175 | 6-4 | 164 | 271 |
| 5-2 | 109 | 9 180 | 6-5 | 169 | 278 |
| 5-3 | 113 | 3 186 | 6-6 | 173 | 286 |
| 5-4 | 117 | 7 192 | 6-7 | 178 | 293 |
| 5-5 | 120 | - 198 | 6-8 | 182 | 300 |
| 5-6 | 124 | $4 \quad 204$ | 6-9 | 187 | 308 |
| 5-7 | 128 | $8 \quad 211$ | 6-10 | 191 | 316 |
| 5-8 | 132 | - 217 | 6-11 | 196 | 323 |
| 5-9 | 135 | 5 223 |  |  |  |

